

## **ATS COMMUNICATIONS Leverages Inspeed Networks to Provide Quality Services**

A Simple Yet Powerful SD WAN Solution

CONCORD, CA – September 27, 2018 - InSpeed Networks<sup>™</sup> the leading provider of self-driving SDWAN solutions and ATS Communications, a leading technology firm headquartered in (CONCORD, CA), today announced that ATS Communications has selected InSpeed Networks to help them provide unified connectivity, improved network performance, security and real-time visibility.

The InSpeed Cloud based platform provides ATS
Communications's customers with the ability to confidentially implement Voice and Video solutions over commodity Internet connections. Voice, Video and Virtual Desktop Infrastructure solutions work every time, all the time. InSpeed solves five common problems that we see businesses deal with every day: quality of service, visibility, business continuity, security and deployment and management challenges.

"Our customers are looking for advanced, secure communications over inexpensive commodity internet connections, that can be quickly deployed, and easily maintained, which made InSpeed's cloud platform the obvious choice for us," said Sanford Gladding, President. "Unlike competing solutions that require constant maintenance and, in the end only frustrate the customer, InSpeed, delivers an enterprise ready SDWAN solution designed to support companies of all sizes with

an elegant approach to solving a complex network issue."

"We are delighted to enhance their Unified Communications offerings with InSpeed's selfdriving service," said Charles Krogman, Vice President of InSpeed Networks. "With InSpeed Quality Service (IQS), we deliver on the promise and vision of SDWAN without the complication of managing it. Why not let it run itself?"

## Key Takeaways:

- ATS Communications is a leading technology firm that has chosen the InSpeed cloud service to deliver best-in-class SD-WAN services to its large customer base throughout the country.
- ATS Communications selected InSpeed Networks because their solution solves five common problems that their customers deal with every day: quality of service, visibility, business continuity, security and deployment and management challenges.
- InSpeed Networks, which creates the ability to reliably utilize commodity internet link for time sensitive traffic, fits perfectly with ATS Communications mission to provide best in class Customer Satisfaction for their customers.

## ABOUT ATS COMMUNICATIONS:

ATS is a technology solutions provider that partners with

businesses to implement the latest enterprise networking and IT infrastructure, unified communications, cyber-security, business continuity, video surveillance and cloud infrastructure. These products and services are delivered as a proactive managed service model providing peace of mind that all critical business systems meet expectations of high availability, security and optimization. With expertise on a wide range of voice and data products, ATS Communications is a business' complete voice and data partner. Their services match the needs of small and medium size enterprises with optimized technology that provide best practice solutions which creates a competitive advantage and makes a positive impact to the client's bottom line. With over 40 years of experience, ATS has gained an excellent reputation for designing, implementing and proactively supporting solutions that focus on converging voice and data applications and has been recognized for outstanding performance by several of the industry's top manufacturers. These credentials have allowed ATS to grow and partner with businesses throughout Northern California and across the United States. ATS has three California offices located in Concord, Sacramento and Redding. For more information, call their corporate office in Concord at (925) 602-1500 or visit www.teamats.com.

## ABOUT INSPEED NETWORKS

InSpeed provides businesses with the ability to simply install a service that Streamlines<sup>TM</sup> their commodity internet connections for crystal clear voice, artifact free video, and responsive virtual desktop sessions. InSpeed's Streamlining<sup>TM</sup> technology is selfadjusting and simple to install. Now customers can utilize commodity Internet to access critical cloud services, and safely move away from expensive fixed circuits without the risk of poor quality voice, video and virtual desktop sessions. Headquartered in Palo Alto, California, InSpeed offers its cloud service to its Channel Partners in the US and Canada. For more information, visit inspeednetworks.com.